

Next steps: developing HTA for sustainable healthcare systems

A perspective from Latin American countries

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Challenges and opportunities

- Pricing and reimbursement
 - Access: price regulation based on HTA is a way to address the issue of increasing access
 - Innovation: HTA should be seen as not a barrier to the innovation but as a tool to identify the real ones
 - Reimbursement decisions: a simple approach is in many times the best approach (e.g. full economic evaluations should be used wisely since most of the technologies do not show added therapeutic value against the comparator)
 - Decisions on incorporation made by Justice (*Judicialization*): the judges must be sensitized about the importance of HTA to support decisions

Challenges and opportunities

- International collaboration
 - Capacity building
 - Information exchange to avoid duplication of work
 - Growing importance of networks in the Region: MERCOSUR, Grupo Andino, RedETSA (just launched)

- HTA and regulation
 - Relative efficacy to be assessed by the regulatory agencies
 - *“We predict that Relative Efficacy will drive the interaction between regulators, payers and industry, and prompt some rethinking of current paradigms”* (Eichler et al., 2010)





Thank you!

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